



In co-operation with  
 The St. Lucia Ministry of Agriculture, Fisheries, Physical Planning,  
 Natural Resources and Co-operatives



5<sup>th</sup> Annual Caribbean Valuation & Construction Conference  
 Recent Developments and Experience Sharing in Valuation  
 and Construction in the Caribbean  
 Public and Private Sector Perspectives

A RICS/IPTI Conference  
 Eligible for 14 hours CPD Credits



Platinum Sponsor:



November 9-10th, 2016

Silver Sponsors:



Conference Venue:  
 Bay Gardens Hotel  
 Gros Islet  
 Saint Lucia

## AGENDA Day 1 Morning Session • Wednesday, November 9, 2016

Conference Chair: Paul Sanderson, IPTI

| Time          | Function   | Chair/Speakers  |
|---------------|--|---|
| 8:00          | Registration   |   |
| 8:30          | Welcome and Opening Remarks<br><br>Keynote Speaker                       | <b>RICS</b><br><b>Paul Sanderson, IPTI</b><br><b>Ministry of Agriculture, Fisheries,<br/>Physical Planning, Natural Resources</b> |
| 9:15          | The Need for Valuation Standards and Local Applications                  | <b>Ben Elder</b>  |
| 10:00         | Networking Break   |   |
| 10:20         | The Requirements of the Eastern Caribbean Appraisal Institute            | <b>Lydia Blanchard</b>  |
| 10:50         | Current Issues and Recent Trends in Construction: Market<br>Trend Report | <b>Mark Brown</b>   |
| 11:20         | IPMS and Its Impact on Valuation and Construction                        | <b>Sanjay Amin</b>  |
| 11:50         | Questions, Answers, Discussion   | <b>All Morning Session Presenters</b>   |
| 12:15 to 1:15 | LUNCH  |   |

### Concurrent Afternoon Sessions

| VALUATION STREAM  | CONSTRUCTION STREAM   |
|---|---|
| <b>SESSION A-Chair: John Glen</b> 1:15 to 3:05 pm<br><b>Data and Data Management</b>  | <b>SESSION B-Chair:</b> 1:15 to 3:05 pm<br><b>Risk Management</b>   |
| <ul style="list-style-type: none"> <li>The Data Management Process in Mass Appraisal<br/>• <b>Cliff Lipscomb and Andy Krause</b></li> <li>Using Land Data Transactions: Impact on Policy<br/>• <b>Celsus Baptiste</b></li> <li>Appraisal Management Companies, Appraisal Modeling and Data Quality</li> </ul>   | Panelists:<br><ul style="list-style-type: none"> <li>Project Loan Monitoring • <b>Clint Kissoon</b></li> <li>Cost and Time Overruns • <b>Dean Burrowes</b></li> <li>Risk Insurance in Construction; The European Systems • <b>Johann Jalta</b></li> </ul>   |
| 2:45 Networking Break   |   |
| <b>SESSION C-Chair: Richard Borst</b> 3:05 to 4:45 pm<br><b>Property Taxation and Assessment</b>  | <b>SESSION D-Chair:</b> 3:05 to 4:45 pm<br><b>Current Practices in Construction</b>   |
| <ul style="list-style-type: none"> <li>How to Reform Property Tax • <b>Enid Slack</b></li> <li>Methodology To Detect Impact of a Major Construction Project on Property Values • <b>Bob Ott and Stephen White</b></li> <li>Finding and Implementing Property Tax Assessment Solutions that Work • <b>Michael Blaschuk and Bruce Turner</b></li> </ul> | <ul style="list-style-type: none"> <li>Maintaining Asset Values from Concept to Operation: The Whole Life Approach • <b>Ian Rogers and Janelle Chandler</b></li> <li>New Rules of Measurement • <b>Dean Burrowes</b></li> <li>The Use of Standard Forms and Contracts in Construction: What's Appropriate for St. Lucia? • <b>Egbert Louis</b></li> </ul> |
| 4:45 Summary Reports from Sessions A,B,C,D  |   |
| 5:00-6:00 Networking Reception  |   |

## AGENDA Day 2 Morning Session • Thursday, November 10, 2016

| Time  | Function  | Chair/Speakers                         |
|-------|---|--|
| 8:30  | Why Land Survey is an Essential Building Block of the Land & Property Lifecycle | <i>James Kavanagh</i>                  |
| 9:00  | Compensation: The Quest for Fairness and Equivalence                            | <i>Guy Roots and Uche Obi</i>          |
| 9:45  | Automated Valuation Models-Caribbean Case Studies                               | <i>Brian Guerin and Shelley Graham</i> |
| 10:15 | <b>Networking Break</b>   |  |
| 10:30 | Importance of Leveraging Technology in Land Management and Valuations           | <i>Ruel Williamson</i>                 |
| 11:00 | Current Issues and Recent Trends in the Caribbean Real Estate Market            | <i>Uche Obi, Eric Allen</i>            |
| 12:00 | Questions, Answers and Discussion   | <i>All Morning Session Presenters</i>  |
| 12:15 | <b>LUNCH</b>  |  |

## Concurrent Afternoon Sessions

| VALUATION STREAM   | CONSTRUCTION STREAM  |
|--|--|
| <b>SESSION E—Chair: <i>Paul Campbell</i></b> 1:15-2:45 pm<br><b>Experience Sharing :Valuations and Challenging Appraisals</b>  | <b>SESSION F—Chair: <i>Lory Paterson</i></b> 1:15-2:45 pm<br><b>Education and Training</b>   |
| <ul style="list-style-type: none"> <li>Land Value Capture: Issues, Options &amp; Implementation<br/>• <i>Enid Slack</i></li> <li>Valuations in Grenada: An Overview of Real Estate Sales<br/>• <i>Livonne Charles</i></li> <li>Valuations of Special Purpose Government Properties<br/>• <i>John Watling</i></li> <li>•</li> </ul> | <ul style="list-style-type: none"> <li>Future of the Profession • <i>Peter Smith</i></li> <li>RICS Programming and Options • <i>Ben Elder</i></li> <li>Practical Training and Experience Sharing • <i>Uche Obi and Michael Blaschuk</i></li> </ul> |
| 2:45 – 3:05 <b>Networking Break</b>  |  |
| <b>SESSION G—Chair:</b> 3:05-4:45 pm<br><b>Appeals, Objections, Valuation Disputes and Litigation</b>  | <b>SESSION H—Chair:</b> 3:05-4:45 pm<br><b>Land Surveying</b>  |
| <ul style="list-style-type: none"> <li>Writing Expert Reports and Giving Expert Evidence<br/>• <i>Paul Sanderson</i></li> <li>Expert Evidence: Skills and Pitfalls • <i>Guy Roots, QC</i></li> <li>ADR / Mediations and Arbitrations</li> </ul>  | Panelists:<br><ul style="list-style-type: none"> <li>Current Issues and Recent Trends in Land Surveying • <i>Charisse Griffith-Charles,</i></li> </ul>   |
| 4:45 <b>Sessions E,F,G,H Reports &amp; Conference Wrap-up</b>  |  |
| 5:00 <b>Conference Concludes</b>   |  |

## CHAIRS and SPEAKERS

| NAME                      | TITLE, ORGANIZATION, COUNTRY  |
|---------------------------|---|
| Eric Allen                | Commissioner of Land Valuations. Director, NLA, Jamaica   |
| Sanjay Amin               | Director of BCQS International , Barbados   |
| Celsus Baptiste           | Former Commissioner of Crown Lands, Ministry of Physical Development, Housing and Urban Renewal, St. Lucia            |
| Lydia Blanchard           | Examiner, Bank Supervision Department, Eastern Caribbean Central Bank   |
| Michael Blaschuk          | Director, Strategic Initiatives, International Property Tax Institute, Canada   |
| Richard Borst             | Senior Scientist, Tyler Technologies, United States   |
| Mark Brown                | Chartered Quantity Surveyor, BCQS International, British Virgin Islands   |
| Dean Burrowes             | Founding Partner, Burrowes and Wallace Chartered Quantity Surveyors and Building Economists, Jamaica                  |
| Paul Campbell             | Director, Centralized Properties, Office of the Chief Assessor, Municipal Property Assessment Corp., Canada           |
| Janelle Chandler          | Operations Manager, ACE Project Solutions Ltd., Barbados  |
| Livonne Charles           | Manager, Valuations & Advisory Services, Terra Caribbean, Grenada   |
| Ben Elder                 | International Director of Valuation, Royal Institution of Chartered Surveyors, United Kingdom                         |
| John T. Glen              | Director, Research, Equitable Value, Canada   |
| Shelley Graham            | Manager, Assessment Standards & Mass Appraisal, Municipal Property Assessment Corp., Canada                           |
| Charisse Griffith-Charles | University of the West Indies, St Augustine   |
| Brian Guerin              | Director, Assessment Standards and Mass Appraisal, Municipal Property Assessment Corp., Canada                        |
| Johann Jalta              | Director of Valuation Department, Cabinet JALTA, and Manager of AltisIMMO Martinique (F.W.I.)                         |
| James Kavanagh            | Director, Land Group, Royal Institution of Chartered Surveyors, United Kingdom  |
| Clint Kissoon             | Chair, Centre for Construction & Engineering Technologies, George Brown College, Toronto, Canada                      |
| Andy Krause               | Lecturer In Property, University of Melbourne, Australia  |
| Cliff Lipscomb            | Director, Economic Research, Greenfield Advisors, United States   |
| Egbert Louis              | Managing Consultant, Engineering, Construction and Management Consultants, St. Lucia                                  |
| Uche Obi                  | Senior Valuer/Business Development Manager, Caribbean, DDL Studio, Grand Cayman                                       |
| Bob Ott                   | Commissioner, Cobb County Board of Commissioners , District 2, Cobb County, United States                             |
| Lory Paterson             | Head of Development & Member Services, North America, Canada  |
| Ian Rogers                | Director, ACE Project Solutions Ltd., Barbados  |
| Guy Roots, QC             | Barrister, United Kingdom   |
| Paul Sanderson            | President, International Property Tax Institute, United Kingdom   |
| Enid Slack                | Director, Institute on Municipal Finance and Governance, Munk School of Global Affairs, University of Toronto, Canada |
| Peter Smith               | Executive Director, National Property Tax, Ernst & Young, LLP   |
| Bruce Turner              | President, Heuristic Consulting, Canada   |
| John Watling              | Manager, Office Properties, Office of the Chief Assessor, Municipal Property Assessment Corp., Canada                 |
| Stephen White             | Director, Chief Assessor, Cobb County, United States  |
| Ruel Williamson           | Chief Operating Officer, International Property Tax Institute, United States  |



**HOTEL INFORMATION:**

Bay Garden Hotel (Conference Venue) or Bay Gardens Beach Resort (20 minutes walk)  
Rodney Bay, Gros Islet, St. Lucia

**Bay Gardens Hotel or Bay Gardens Beach Resort Booking Link (To be booked before September 30 to obtain IPTI/RICS rate)**

Conference registrants are asked to register for the conference prior to booking the hotel.

Upon registering for this conference, you will be forwarded the discount code for the hotel so that you may book it directly using the RICS/IPTI Group rate.

**REGISTRATION FEES and INFORMATION: (All fees payable in US\$)**

Includes conference material, coffee breaks, lunches, networking reception

| Type  | Early Bird Fee<br>(before Sept. 30/16) | Regular Fee (after<br>Sept. 30/16) |
|---|--|------------------------------------|
| Day 1 and Day 2 -RICS/IPTI/ISSL Members                             | \$300.00                               | \$335.00                           |
| Day 1 and Day 2—Non Members   | \$350.00                               | \$395.00                           |
| <b>Single</b> Day 1 or Day 2 - RICS/IPTI/ISSL Members               | \$195.00                               | \$210.00                           |
| <b>Single</b> Day 1 or Day 2—Non Members                            | \$225.00                               | \$245.00                           |
| <b>Single</b> Day 1 or Day 2—RICS Candidates/Students with Valid ID | \$175.00                               | \$200.00                           |
| Speakers Registration   | \$200                                  | \$200.00                           |
| Day 1 and Day 2—RICS Candidates/Students with Valid ID              | \$250.00                               | \$275.00                           |

Group Discounts Available. Contact [chaynes@rics.org](mailto:chaynes@rics.org) for more information.

**TO REGISTER FOR THE CONFERENCE PLEASE VISIT [HERE](#)**

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Organization: \_\_\_\_\_ Title: \_\_\_\_\_

Country : \_\_\_\_\_ Email: \_\_\_\_\_